Pathpoint

SIAA
The Agent Alliance

Your Digital E&S solution

Pathpoint's mission is to simplify the E&S market for agents writing small commercial business. Follow these steps to submit and finalize your small accounts in a 100% digital and seamless process.

1 REGISTER AT APP.PATHPOINT.COM/SIAA

2 SELECT CLASS YOU WISH TO QUOTE

3 UPLOAD ACORD OR ENTER INFO ONLINE

4 HIT SUBMIT AND SELECT QUOTE

5 BIND AND PAY ELECTRONICALLY

Pathpoint



Message from our CEO

Alex Bargmann

Placing E&S insurance is harder than it should be. For agents. For underwriters. For insureds. For those that do it every day. For those that do it once a quarter. We created Pathpoint to make the E&S market, and all the value that comes with it, accessible and effective for everyone. Wholesale insurance and the E&S market aren't an afterthought — they're critical to supporting the worlds most successful carriers and agents that together serve the world's businesses. Those that rely on it deserve a better partner.

Pathpoint started in 2017 with the mission to build software that would streamline the procurement of surplus lines coverage.
By partnering with major carriers and focusing on having the best technology in the market, we've built our agents a proprietary rate-quote-bind-issue system to enable friction-free placement across all of our carrier partners. Today we're licensed countrywide, a cover holder at Lloyd's of London, backed by major investors, and actively growing our reach and available products.

Alex Bargmann

Alex Bargmann
Founder & CEO

Pathpoint

SIFA The Agent Alliance

Appetite Guide

Pathpoint helps independent agents place business with E&S carriers across multiple lines of business, quickly obtain quotes for non-admitted risks, bind coverage, and issue policies - all in one place, with 24/7 access. You can find quotes for general liability, commercial property, excess casualty, packages, and cyber insurance with AM Best A rated carriers across all fifty states. Click on the class to view appetite information.



Contractors



Lessor's Risk



Vacants



Restaurants



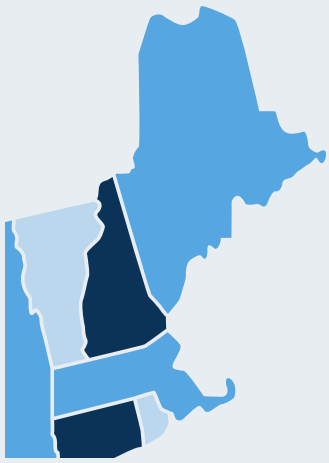
Monoline Property



Cyber

Pathpoint

Recent Wins



New England Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

CONTRACTOR (ME)

- Roofing - Residential - Three Stories and Under
- General Liability
- Premium = **$1,833**

LESSOR'S RISK (NH)

- Parking – Public – Open Air
- General Liability
- Premium = **$495**

CONTRACTOR (VT)

- Waterproofing – By Pressure Apparatus
- General Liability
- Premium = **$650**

LESSOR'S RISK (MA)

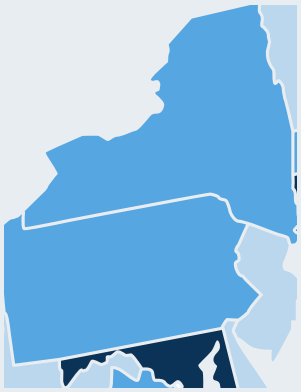
- Dwellings – Two-Family (Lessor's Risk Only)
- Mix and Match General Liability
- Premium = **$375**

CONTRACTOR (CT)

- Contractors – Subcontracted Work - Construction
- General Liability
- Premium = **$650**

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Recent Wins



Mid-Atlantic Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

VACANT BUILDING (NY)

- Vacant Building – Not Factories – Other
- Package
- Premium = **$2,223**

CONTRACTOR (PA)

- Roofing – Residential – Three Stories and Under
- General Liability
- Premium = **$1,500**

LESSOR'S RISK (NJ)

- Dwellings – Two-Family (Lessor's Risk Only)
- Mix and Match General Liability
- Premium = **$500**

CONTRACTOR (DE)

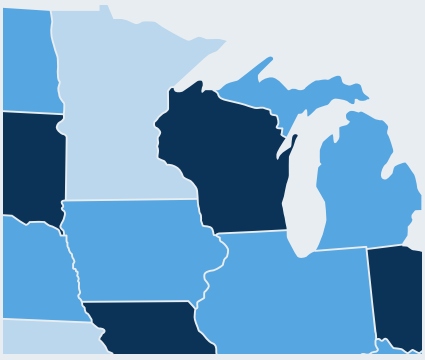
- Pressure Washing
- General Liability
- Premium = **$707**

CONTRACTOR (MD)

- Contractors – Subcontracted Work - Construction
- General Liability
- Premium = **$2,128**

Pathpoint

Recent Wins



Midwest Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

CONTRACTOR (IL)

- Roofing – Residential – Three Stories and Under
- General Liability
- Premium = **$2,328**

CONTRACTOR (MN)

- Lawn Care Services
- General Liability
- Premium = **$288**

CONTRACTOR (OH)

- Tree Pruning, Dusting, Spraying, Trimming or Fumigating
- General Liability
- Premium = **$2,023**

CONTRACTOR (MI)

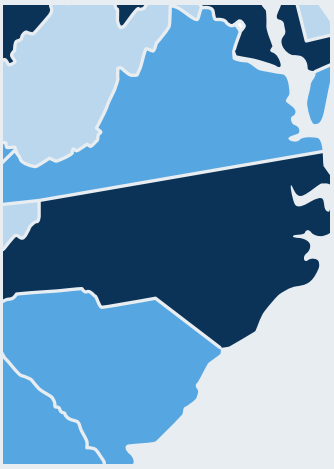
- Metal Erection – Decorative or Artistic
- General Liability
- Premium = **$988**

LESSOR'S RISK (IN)

- Buildings or Premises – Bank or Office – Mercantile or Mfg
- General Liability
- Premium = **$495**

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Recent Wins



Virginia/Carolina Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

LESSOR'S RISK (SC)

- Shopping Centers – Buildings or Premises
- Mix and Match General Liability
- Premium = **$495**

CONTRACTOR (SC)

- Swimming Pools – Installation, Servicing or Repair
- General Liability
- Premium = **$917**

LESSOR'S RISK (NC)

- Warehouses – Occupied by Multiple Interests
- General Liability
- Premium = **$495**

RESTAURANT (VA)

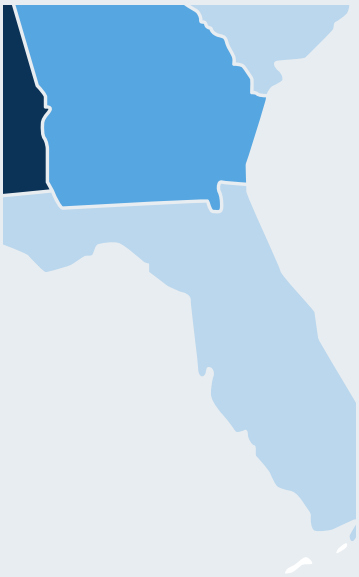
- Restaurants – with No Sale of Alcohol – with Table Service
- Package
- Premium = **$1,824**

LESSOR'S RISK (WV)

- Portable Toilet Rentals
- Mix and Match General Liability
- Premium = **$510**

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Recent Wins



Florida/Georgia Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

CONTRACTOR (FL)

- Contractors – Subcontracted Work - Construction
- General Liability
- Premium = **$2,841**

LESSOR'S RISK (FL)

- Dwellings – One-Family (Lessor's Risk Only)
- General Liability
- Premium = **$3,745**

LESSOR'S RISK (FL)

- Apartment Building
- Mix and Match General Liability
- Premium = **$1,195**

CONTRACTOR (FL)

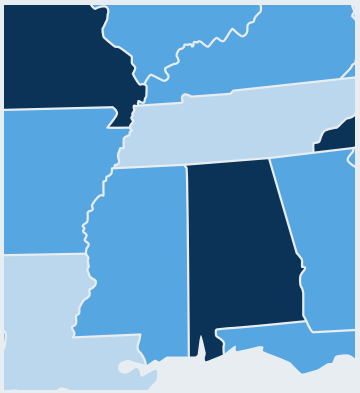
- Painting – Exterior –Three Stories or Less in Height
- General Liability
- Premium = **$2,813**

CONTRACTOR (GA)

- Pressure Washing
- General Liability
- Premium = **$1,371**

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Recent Wins



Midsouth Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

CONTRACTOR (LA)

- Remodeling Contractor
- General Liability
- Premium = **$1,184**

VACANT BUILDING (AL)

- Vacant Buildings – Not Factories – Other Than Not-For-Profit
- Package
- Premium = **$1,099**

CONTRACTOR (AR)

- Swimming Pools – Installation, Servicing or Repair – Below
- Mix and Match Package
- Premium = **$2,253**

CONTRACTOR (TN)

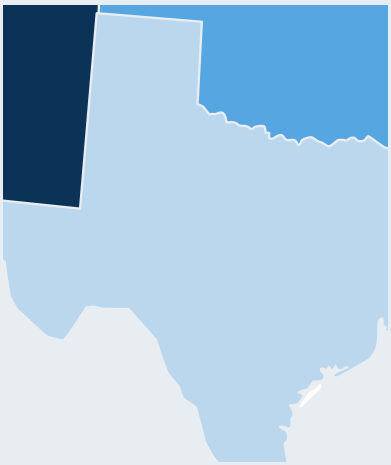
- Contractors – Subcontracted Work - Construction
- General Liability
- Premium = **$1,517**

CONTRACTOR (MS)

- Carpentry – Interior
- General Liability
- Premium = **$1,908**

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Recent Wins



Texas/Oklahoma Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

VACANT BUILDING (TX)

- Vacant Buildings – Not Factories – Other Than Not-For-Profit
- General Liability
- Premium = **$375**

LESSOR'S RISK (TX)

- Dwellings – One-Family (Lessor's Risk Only)
- General Liability
- Premium = **$450**

CONTRACTOR (TX)

- Lawn Care Services
- General Liability
- Premium = **$409**

CONTRACTOR (TX)

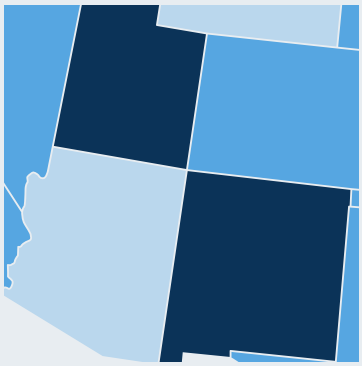
- Electrical Work – within Buildings
- General Liability
- Premium = **$500**

CONTRACTOR (OK)

- Solar Energy Contractors
- General Liability
- Premium = **$920**

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Recent Wins



Southwest Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

CYBER (UT)

- Computer Systems Design Services
- Cyber Liability
- Premium = **$1,562**

LESSOR'S RISK (CO)

- Dwellings – One-Family (Lessor's Risk Only)
- General Liability
- Premium = **$1,093**

EXCESS LIABILITY (NM)

- Floor Covering Installation – Not Ceramic Tile or Stone
- Excess General Liability
- Premium = **$700**

CONTRACTOR (AZ)

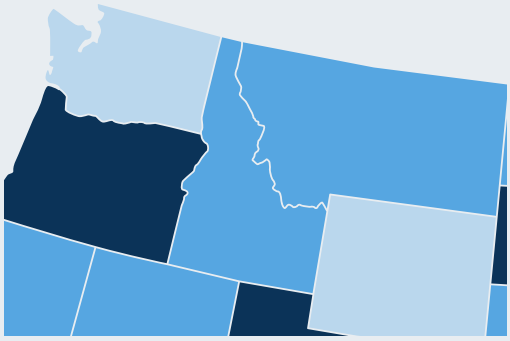
- Carpentry – Interior
- General Liability
- Premium = **$835**

LESSOR'S RISK (AZ)

- Buildings or Premises – Bank or Office – Mercantile or Mfg.
- Package
- Premium = **$4,097**

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Recent Wins



Northwest Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

CONTRACTOR (ID)

- Contractors – Subcontracted Work Construction
- General Liability
- Premium = **$1,077**

LESSOR'S RISK (OR)

- Portable Toilet Rentals
- Mix and Match General Liability
- Premium = **$510**

CONTRACTOR (MT)

- Carpentry – Construction of Residential Property
- General Liability
- Premium = **$1,016**

CONTRACTOR (WA)

- Pressure Washing
- General Liability
- Premium = **$650**

CONTRACTOR (WY)

- Contractors – Subcontracted Work Construction
- General Liability
- Premium = **$877**

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Recent Wins



California/Nevada Region

Take a look at some of our most recent successes in your region below. For more information, please reach out to your Account Manager.

VACANT BUILDING (CA)

- Vacant Buildings – Not Factories – Other Than Not-For-Profit
- Package
- Premium = **$2,224**

LESSOR'S RISK (CA)

- Shopping Centers – Buildings, or Premises
- Package
- Premium = **$4,591**

CONTRACTOR (CA)

- Appliances and Accessories – Installation, Servicing or Repair
- General Liability
- Premium = **$2,730**

CONTRACTOR (WA)

- Pressure Washing
- General Liability
- Premium = **$650**

RESTAURANT (NV)

- Restaurants – with No Sale of Alcoholic - No Table Service
- Package
- Premium = **$2,146**

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FAQs

Click on the subject lines view answers to agents' most common questions.

- Getting Started with Pathpoint
- Billing and Payments
- Managing Accounts with Pathpoint
- Licensing
- Technical Support

Markets

Pathpoint is proud to offer access to AM Best A rated carriers across all fifty states.

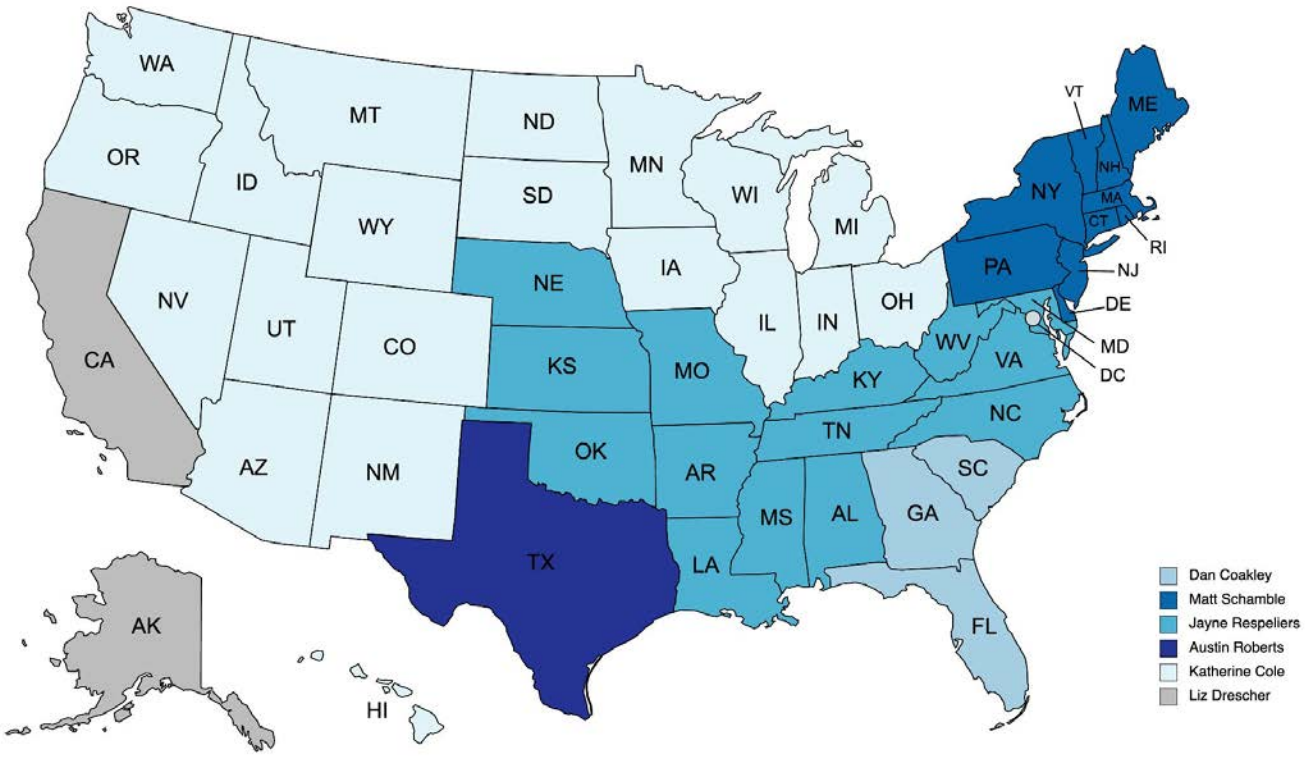
At-Bay	Hiscox	Westchester
Crum & Forster	Markel	Vave
	Nautilus	

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Regional Account Managers

Contact your Account Manager with any questions



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